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ACTIVITY: Conservation & Recreation Services

PROGRAM: Conservation Administration (18A)

ORGANIZATION: Conservation

PROGRAM MISSION: To professionally and efficiently manage the activities of the Conservation department for the Conservation Board, staff and general public by providing administrative, technical, and clerical support.

PROGRAM OBJECTIVES:

- 1. To accomplish 80% of all program performance objectives.
- 2. To keep administrative costs as a percent of department budget below 9%.

PERFORMANCE INDICATORS	2000-01	2001-02	2002-03	2002-03
	ACTUAL	PROJECTED	REQUESTED	ADOPTED
DEMAND 1. Authorized personnel excluding seasonal park personnel (FTE's) 2. Authorized budget (Net of Golf) 3. Golf Course budget	40.6	40.6	40.6	40.6
	\$2,367,930	\$3,104,288	\$3,286,436	\$3,284,802
	\$1,327,036	\$1,012,223	\$1,076,101	\$1,076,101
WORKLOAD 1. Park system program & fiscal management 2. Golf Course program & fiscal management 3. Conservation Board requests & concerns 4. Meetings, outside activities, citizen concerns	30%	30%	30%	30%
	50%	50%	50%	50%
	10%	10%	10%	10%
	10%	10%	10%	10%
PRODUCTIVITY 1. Administrative cost as a percent of department budget 2. Administrative personnel as a percent of department personnel	12.63%	8.10%	8.10%	8.10%
	9.85%	9.85%	9.85%	9.85%
EFFECTIVENESS 1. Program performance objectives accomplished	33%	66%	80%	80%

ANALYSIS:

Total FY03 appropriations for the total capital) (including department recommended to increase 30.3% over current budgeted levels. Non-salary costs (net of capital) are recommended to increase 3.9% over current budgeted levels for the total department. This increase is reduced to 3.4% when new 800 MHz radio maintenance and pass through Americorps grant costs at the Wapsi Center are taken into account. Revenues are recommended to increase 10.5% over current budgeted amounts for the total department primarily due to increased camping fees.

For this program, non-salary costs are recommended to decrease 5.7% below current budgeted amounts. The expense category was reduced from requested amounts to reflect an overall no increase to travel and schools of instruction budget amounts.

Organizational change requests for the department are as follows: there were no organization change requests for this department in FY03.

Budget issues identified for further Board

review during the budget process are as follows: a review of the proposed multi-year increases to the Conservation Board's Capital Improvement Program funding level.

This departmental budget supports the County's Target Issues and Management Agenda as follows: the development of a strategic plan for future capital outlays.

FINANCIAL & AUTHORIZED POSITIONS SUMMARY	2000-01	2001-02	2001-02	2002-03	2002-03
PROGRAM: Conservation Administration (18A)	ACTUAL	BUDGET	PROJECTED	REQUESTED	ADOPTED
AUTHORIZED POSITIONS:					
775-A Director	1.00	1.00	1.00	1.00	1.00
445-A Operations Manager	1.00	1.00	1.00	1.00	1.00
220-A Conservation Assistant	1.00	1.00	1.00	1.00	1.00
141-A Clerk II	1.00	1.00	1.00	1.00	1.00
TOTAL POSITIONS	4.00	4.00	4.00	4.00	4.00
REVENUE SUMMARY:					
Miscellaneous	\$110	\$0	\$0	\$58	\$58
TOTAL REVENUES	\$110	\$0	\$0	\$58	\$58
APPROPRIATION SUMMARY:			,		
Personal Services	\$220,374	\$236,516	\$222,133	\$233,573	\$233,573
Equipment	24,090	-	-	2,000	2,000
Expenses	45,784	59,440	64,593	57,707	56,073
Supplies	8,753	9,700	8,400	7,140	7,140
TOTAL APPROPRIATIONS	\$299,001	\$305,656	\$295,126	\$300,420	\$298,786

ACTIVITY: Conservation & Recreation Services

PROGRAM: Parks & Recreation (18B)

ORGANIZATION: Conservation

PROGRAM MISSION: To improve the quality of life and promote and preserve the health, welfare, and enjoyment for the citizens of Scott County and the general public by acquiring, developing, operating, and preserving the historical, educational, environmental, recreational and natural resources of the County.

PROGRAM OBJECTIVES:

- 1. To keep cost per capita to main park system (net of revenues at \$11.58 or below
- 2. To accommodate 32,000 people at the Scott County Park Pool.
- 3. To achieve revenue levels at Scott County Park and West Lake Park at \$318,712 and \$313,235 respectively.

PERFORMANCE INDICATORS	2000-01 ACTUAL	2001-02 PROJECTED	2002-03 REQUESTED	2002-03 ADOPTED
DEMAND				
1. Population of Scott County	158,591	158,591	158,591	158,591
3. Attendance at Scott County pool	25,654	30,000	32,000	32,000
4. Attendance at West Lake Park beach	14,847	14,500	15,000	15,000
5. Number of camp sites available	738	738	788	788
6. Total acres owned	2,795	2,795	2,795	2,795
WORKLOAD				
Total attendance at Scott County pool	25,654	30,000	32,000	32,000
2. Total attendance at West Lake Park beach	14,847	14,500	15,000	15,000
Number of new acres developed	-	-	•	•
PRODUCTIVITY	24400	640.70	£40.75	\$40.7E
Per capita cost of park system (with CIP)	\$14.93	\$16.78	\$16.75	\$16.75
Per capita cost of park system (net of revenues)	\$13.28	\$11.58	\$11.58	\$11.58
EFFECTIVENESS	\$262.07E	\$274,882	\$318,712	\$318,712
Revenue received from Scott County Park	\$263,075	\$274,002 \$35,750	\$66,650	\$66,650
Revenue received from Buffalo Shores	\$34,086 \$306,340	\$35,750 \$299,891	\$313,235	\$313,235
Revenue received from West Lake Park	\$296,249 \$60,607	\$299,691 \$60.346	\$65,950	\$65,950
Revenue received from Pioneer Village	\$60,697	\$60,346 \$8,850	\$65,950 \$8,850	\$8,850
5. Revenue received from Cody Homestead	\$5,889	Ф 0,00U	φο,ου 0	φ ο, 030
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ANALYSIS:

For this program, non-salary costs are recommended to increase \$705,881 or 71.1% over current budgeted amounts. (net of capital non-salary costs are recommended to increase 4.3% for this program - which would be 3.3% net of new 800 Mhz radio maintenance costs). This is due primarily to the \$675,112 increase in spending authority in the capital improvements program. \$600,000 of this increase is for spending authority for the previously approved Bald Eagle Campground expansion at Scott County Park which will be paid back to the General Fund over ten years in increased camping fee revenues. The remaining increase is for a proposed multi year recommended increase to Board's Capital Conservation Improvements Program funding level as previously identified as a Target Issue by the Board. This will be discussed further with the Board as a budget issue during the Board's budget review sessions.

The increase in the current year's capital plan estimated expenditures over budgeted amounts of \$550,000 is due to the estimated costs expended this year for the Bald Eagle

Campground expansion project (\$200,000) and flood related project costs at Buffalo Shores (\$350,000 - \$150,000 covered by FEMA grants and \$100,000 covered by General fund grant and \$100,000 covered by a General Fund funding advance to be paid back by the Conservation Board over a four year period at \$25,000/year following the FY03 \$20,000 payback on the Wapsi Dormitory advance).

Organizational change requests for the department are as follows: there were none for this program for FY03.

The primary reasons for revenue changes from current budget levels are: due to increase with the addition of the Bald Eagle Campground at Scott County Park and the improvements to Buffalo Shores Park, which will increase camping revenues. There will be some improvement to the roads, which service the parks and the golf course making the parks more attractive to visitors.

Several PPB Indicators are highlighted as follows: W.3 indicates that no additional new acres are anticipated to be developed during the next fiscal year. E.1 and E.2 show

substantial increases in fee revenues due to the anticipated completion of the Bald Eagle Campground expansion at Scott County Park and the improvements to Buffalo Shores Park following the 2001 spring floods.

Budget issues identified for further Board review during the budget process are as follows: a review of the Departments equipment/vehicle listings; Capital Improvements Program review (including proposed increased funding over a multi-year period).

FINANCIAL & AUTHORIZED POSITIONS SUMMARY	2000-01	2001-02	2001-02	2002-03	2002-03
PROGRAM: Park & Recreation (18B)	ACTUAL	BUDGET	PROJECTED	REQUESTED	ADOPTED
AUTHORIZED POSITIONS:					
357-A Park Maintenance Supervisor	2.00	2.00	2.00	2.00	2.00
307-A Park Ranger	2.00	2.00	2.00	2.00	2.00
220-A Patrol Ranger	1.00	1.00	1.00	1.00	1.00
187-A Pioneer Village Site Coordinator	1.00	1.00	1.00	1.00	1.00
187-A Equipment Mechanic	2.00	2.00	2.00	2.00	2.00
187-A Park Crew Leader	1.00	1.00	1.00	1.00	1.00
162-A Park Maintenance Worker	5.00	5.00	5.00	5.00	5.00
99-A Cody Homestead Site Coordinator	0.75	0.75	0.75	0.75	0.75
Z Seasonal Concession Worker	0.50	0.50	0.50	0.50	0.50
TOTAL POSITIONS	15.25	15.25	15.25	15.25	15.25
REVENUE SUMMARY: Intergovernmental	\$91,415	\$43,000	\$369,500	\$46,000	\$46,000
Fees and Charges	492,495	541,800	498,587	588,800	588,800
Use of Money/Property	115,065	128,062	126,742	129,197	129,197
Miscellaneous	11,890	9,400	12,900	12,900	12,900
Sale of Fixed Assets	150	-	490	-	-
TOTAL REVENUES	\$711,015	\$722,262	\$1,008,219	\$776,897	\$776,897
APPROPRIATION SUMMARY:					
Personal Services	\$979,741	\$1,055,051	\$1,052,930	\$1,087,452	\$1,087,452
Equipment	118,344	145,000	165,323	146,000	146,000
Capital Improvement	262,288	288,000	838,843	963,112	963,112
Expenses	266,129	270,650	275,390	290,093	290,093
Supplies	287,371	289,349	295,475	299,675	299,675
TOTAL APPROPRIATIONS	\$1,913,873	\$2,048,050	\$2,627,961	\$2,786,332	\$2,786,332

PROGRAM MISSION: To operate and maintain a high quality 18-hole public golf course for the recreational enjoyment of the citizens of Scott County and the surrounding area by providing the best customer service and golfing experience possible.

PROGRAM OBJECTIVES:

- 1. To increase rounds of play to 38,000.
- 2. To increase average income per round to \$34.78.
- To increase number of outings to 100 accommodating 6,200 participants.

PERFORMANCE INDICATORS	2000-01 ACTUAL	2001-02 PROJECTED	2002-03 REQUESTED	2002-03 ADOPTED
DEMAND				
Rounds of play requested	36,717	37,000	38,000	38,000
2. Acres to maintain: greens/tees/fairways and rough/woods	4/5/159/30	4/5/159/30	4/5/159/30	4/5/159/30
3. Number of carts to maintain (including Ranger & food/beverage cart)	78	78	78	78
4. Number of outings/participants requested	83/5827	97/6,014	100/6,200	100/6,200
WORKLOAD				
1. Rounds of play provided	36,717	37,000	38,000	38,000
2. Acres maintained: greens/tees/fairways & rough/woods	4/5/159/30	4/5/159/30	4/5/159/30	4/5/159/30
3. Number of carts maintained (including Ranger & food/beverage cart)	78	78	78	78
4. Number of outings/participants provided	83/5827	97/6,014	100/6,200	100/6,200
PRODUCTIVITY				
Maintenance operating cost/acre (not including capital costs)	\$2,294	\$2,294	\$2,294	\$2,294
Maintenance costs per round (not including capital costs)	\$12.37	\$12.37	\$12.37	\$12.37
3. Maintenance costs per hole (1993 industry average is \$25,000)	\$25,236	\$25,236	\$25,236	\$25,236
·				
EFFECTIVENESS				
1. Green fees collected	\$617,956	\$551,975	\$742,940	\$742,940
2. Net cart revenue collected	\$285,215	\$271,107	\$323,055	\$323,055
Net income from Pro Shop and rentals	\$18,680	\$10,000	\$11,600	\$11,600
Net income from concessions	\$142,955	\$134,406	\$159,600	\$159,600
5. Net income from range	\$44,175	\$42,613	\$550,160	\$550,160
6. Income per round	\$30.54	\$28.20	\$34.78	\$34.78

The FY03 PPB indicators for this program show that there are no changes requested to the authorized table of organization.

Non-salary costs are recommended to decrease \$63,050 or 10.5% below current budgeted amounts primarily due to decreases in debt amortization costs and depreciation expenses. Depreciation will be decreasing due to the higher capitalization policy approved by the Board which "expensed" various equipment items less than \$5,000 in FY01 which accounts for the loss on sale of fixed assets expenditure item for FY01. Debt service is anticipated to be lower due to lower interest rates resulting in a lower calculated interest cost to the County's General Fund on the loan advance.

General expenses and supplies will remain about the same as this current budget as no major increases are needed at this time.

Revenues are going to see a slight increase with a 5% increase in green fees, but based on 38,000 rounds as opposed to the current budget which was based on 40,000 rounds. It is noted that the weather will always

play a major factor in determining actual rounds played.

It is noted that the golf course budget reflects full accrual accounting with a reconciliation of uses of cash toward other purposes such as payment of principal amounts of the certificates of participation, equipment purchases which are capitalized on the balance sheet, capital outlays, and amortization of outstanding interest owed the general fund being paid back over the remaining life of the bonds. Any remaining cash would be used toward future equipment replacements or capital projects.

The department realizes that capital projects can only happen if there are cash resources to do them. Projects that would be done would be improvements to the driving range to make room for a short game practice area, dubhouse improvements (improved storage area for kitchen and food service area, and carpet replacement) bunker renovation, and construction to do a new nursery.

Cash flow in FY01 was not enough to pay back to the General Fund the total calculated interest cost for the year plus the

amortized outstanding interest amount. \$65,000 was carried over to FY02. Depending on FY02 actual rounds and cash flow an additional amount will be carried over to future years. This will not allow the department to have available funds for capital improvements until weather conditions and increased rounds provide the needed cash flow.

The Conservation Department has leases on several of their high usage large equipment (greens mowers, fairways mowers). The lease arrangements allow for equipment replacement to occur within budgeted cash flow amounts. Once the bonds are paid off (FY13) all equipment will be purchased as opposed to leasing.

Personal services are increasing due to cost of living increases.

The number of outings budgeted will increase only slightly as the course has reached about the maximum amount of outings that it can accommodate and still have regular public play.

FINANCIAL & AUTHORIZED POSITIONS SUMMARY	2000-01	2001-02	2001-02	2002-03	2002-03
PROGRAM: Glynns Creek (18E/F)	ACTUAL		PROJECTED		ADOPTED
AUTHORIZED POSITIONS:					
462-A Golf Pro/Manager	1.00	1.00	1.00	1.00	1.00
•	1.00	1.00	1.00	1.00	1.00
462-A Golf Course Superintendent 187-A Mechanic/Crew Leader	1.00	1.00	1.00	1.00	1.00
	1.00	-	-	-	-
187-A Assistant Superintendent 187-A Golf Turf Student/Assistant	1.00	1.00	1.00	1.00	1.00
	2.00	2.00	2.00	2.00	2.00
125-A Maintenance Worker	0.75	0.75	0.75	0.75	0.75
Z Seasonal Assistant Golf Pro	7.05	7.05	7.05	7.05	7.05
Z Seasonal Golf Pro Staff	5.55	5.55	5.55	5.55	5.55
Z Seasonal Part Time Laborers	5.55	0.00	0.00	0.00	0.00
TOTAL POSITIONS	19.35	19.35	19.35	19.35	19.35
REVENUE SUMMARY:					
Total Charges for Services	\$9,973	\$24,000	\$19,300	\$20,700	\$20,700
Total Green Fees	617,956	742,945	571,975	742,940	742,940
Net Cart Fees	285,215	333,640	271,107	323,055	323,055
Net Food/Beverage	144,137	145,160	134,406	159,600	159,600
Net Merchandise Sales	8,707	9,000	8,000	9,000	9,000
Net Driving Range Sales	44,175	47,880	42,613	50,160	50,160
Total Interest Income	17,204	15,000	15,000	15,000	15,000
Total Miscellaneous	1,182	1,000	1,000	1,000	1,000
Gain on Sale of Fixed Assets	1,312	0	0	0	0
TOTAL REVENUES	\$1,129,861	\$1,318,625	\$1,063,401	\$1,321,455	\$1,321,455
APPROPRIATION SUMMARY:					
Personal Services	\$456,999	\$522,303	\$474,065	\$536,316	\$536,316
Equipment (minor)	19,821	6,000	4,750	6,200	6,200
Depreciation	113,145	139,413	113,145	113,145	113,145
Expenses	93,475	85,002	82,732	85,386	85,386
Supplies	111,286	123,455	121,455	121,950	121,950
Debt Service	264,800	248,965	216,076	213,104	213,104
Loss on sale of fixed assets	267,510	-	•	-	-
TOTAL APPROPRIATIONS	\$1,327,036	\$1,125,138	\$1,012,223	\$1,076,101	\$1,076,101
Net Income	(\$197,175)	\$193,487	\$51,178	\$245,354	\$245,354
CASH FLOW RECONCILIATION:					
Add back depreciation (non-cash expense)	113,145	139,413	113,145	113,145	113,145
Add back loss on sale of fixed assets (non-cash expense)	267,510	-	-	-	-
Deduct gain on sale of fixed assets (non-cash revenue)	(1,312)	-	-	-	-
Deduct balance sheet cash outlays:				_	
Principal payment Certificates of Participation	(155,000)	(160,000)	(160,000)	(170,000)	(170,000)
Equipment purchases (major)	(59,911)	(60,952)	(63,000)	(62,800)	(62,800)
Capital projects	(59,354)	(58,000)		(58,000)	(58,000)
Amortized General Fund interest payment (incl carryover) Other balance sheet account changes (net)	65,258 10,023	(13,016)	(78,274)	(13,016) 	(13,016)
Amount of cash available for other uses	\$ (16,816)	\$ 40,932	\$ (136,951)	\$ 54,683	\$ 54,683

ACTIVITY: Conservation & Recreation Services

PROGRAM: Wapsi River Environmental Educ Center (18G)

ORGANIZATION: Conservation PROGRAM MISSION: To increase the understanding of natural resource systems by providing the programs and site which will facilitate learning and scientific literacy by students and the general public on a regional basis.

PROGRAM OBJECTIVES:

- 1. Conduct 450 public presentations.
- 2. Maintain student contact hours at 21,500+
- 3. Maintain overall attendance at 33,500+

PERFORMANCE INDICATORS	2000-01 ACTUAL	2001-02 PROJECTED	2002-03 REQUESTED	2002-03 ADOPTED
DEMAND				
Population of Scott and Clinton counties	208,488	208,488	208,488	208,488
2. Public presentations (Dormitory)	125	150	200	200
Public Presentations (Non-dormitory)	215	250	250	250
4. Student contact hours	19,998	24,000	21,500	21,500
5. Inner-city youth field day/youths	20(528)	12(257)	12(250)	12(250)
6. Overall attendance	31,094	36,000	33,500	33,500
WORKLOAD				
1. Population of Scott and Clinton counties	208,488	208,488	208,488	208,488
2. Total public presentations	340	400	450	450
3. Student contact hours	19,998	24,000	22,000	22,000
4. Publish an 8-12 page newsletter, number of copies annually	8,820	8,900	9,000	9,000
5. Develop and maintain existing buildings for public use	6	6	6	6
Develop and conduct inner-city field days/youths	20(528)	12(257)	12(250)	12(250)
PRODUCTIVITY				
1. Per capita cost of Center	\$0.75	\$0.87	\$0.96	\$0.96
2. Number of acres maintained	225	225	225	225
EFFECTIVENESS	11%	11%	11%	11%
Percent of park acres developed	\$9,445	\$10,080	\$11,400	\$11,400
Operating revenues generated (net of Grants)	ф 9,440	Ψ10,000	ψ11,400	ψ11,400

ANALYSIS:

The FY03 PPB indicators for this program show the Wapsi River Center has experience a tremendous amount of growth in its programs and attendance. FY01 had a 20% increase of contact hours over the previous year. A 20% increase is also projected for this current fiscal year. However, an 8% drop is projected for next year since two schools (which never had come to the Wapsi Center before) will becoming every other year. The increase in school contact hours in the past two years is due to the popularity of the Wapsi Center's programs and the closing of the AEA's nature center.

FY01 had an overall attendance increase of 41% over FY 2000. A 13% increase is projected for this fiscal year. A 7% decrease from this year is projected for next year due to the two schools, which can only come every other year.

The increase in public presentations is due to new programs offered at the center, activities associated with use of the new dormitory, and a consistent number of naturalists.

Salary budget costs are recommended to

increase primarily due to increase participation in the AmeriCorps program. Through the AmeriCorps program the Conservation Board is able to add a small amount of additional funds to seasonal maintenance and naturalist costs to enroll AmeriCorps volunteers on a full-time basis at the Wapsi Center. AmeriCorps volunteers receive a stipend of \$12,000/year (\$6.26/hr.) plus AmeriCorps insurance. They are treated as full-time employees but are not eligible for overtime since they are considered volunteers. The Conservation Board will be reimbursed approximately 66% of AmeriCorps program costs.

The non-salary budget costs recommended to increase primarily for utilities, and supplies. The revenue amount requested under use of money and property is recommended to increase due to anticipated rentals, especially from the center's new dormitory.

The operating budget for the Wapsi Center has not kept pace with the growth of the Center. The Department wouldn't be where it is now without using REAP funds. However, the department shouldn't be using REAP funds for day-to-day operations.

FINANCIAL & AUTHORIZED POSITIONS SUMMARY	2000-01 ACTUAL	2001-02 BUDGET	2001-02 PROJECTED	2002-03 REQUESTED	2002-03 ADOPTED
PROGRAM: Wapsi River Environ Educ Center (18G)	ACTUAL	DODOLI	INCOLUILE	· NE GOSO (SE	
AUTHORIZED POSITIONS:	1.00	1.00	1.00	1.00	1.00
382-A Naturalist/Director				1.00	1.00
271-A Assistant Naturalist	1.00	1.00	1.00	1.00	1.00
TOTAL POSITIONS	2.00	2.00	2.00	2.00	2.00
REVENUE SUMMARY:				_	
Intergovernmental	\$30,000	\$0	\$7,870	\$20,490	\$20,490
Fees and Charges	52	30	100	100	100
Use of Money/Property	8,986	9,000	9,700	11,000	11,000
Miscellaneous	407	390	280	300	300
TOTAL REVENUES	\$39,445	\$9,420	\$17,950	\$31,890	\$31,890
APPROPRIATION SUMMARY:					
Personal Services	\$129,795	\$136,920	\$145,575	\$160,437	\$160,437
Expenses	20,345	22,750	25,811	28,490	28,490
Supplies	6,956	8,800	9,815	10,757	10,757
TOTAL APPROPRIATIONS	\$157,096	\$168,470	\$181,201	\$199,684	\$199,684

ACTIVITY: Environmental Quality/County Development

PROGRAM: Planning & Development Administration (25A)

ORGANIZATION: Planning & Development

PROGRAM MISSION: To provide professional planning and technical assistance to the Board of Supervisors, the Planning & Zoning Commission and the Board of Adjustment in order to develop, review and adopt land use policies and regulations that guide and control the growth of Scott County by balancing the need to identify areas appropriate for development with the need to preserve productive farm land.

PROGRAM OBJECTIVES:

- 1. To handle 90% of requests for planning information by date requested.
- 2. To accomplish 100% of departmental objectives.
- 3. To avoid any delays of P & Z Commission and Board of Adjustment applications due to incomplete submittals.

PERFORMANCE INDICATORS	2000-01	2001-02	2002-03	2002-03
FERFORMATOE INDICATORS	ACTUAL	PROJECTED	REQUESTED	ADOPTED
DEMAND				
Planning and Zoning Commission agenda applications	20	20	25	25
Board of Adjustment agenda applications	23	25	25	25
3. Planning and Zoning information requests	1,478	1,500	1,500	1,500
Departmental budget	\$206,506	\$298,065	\$262,811	\$262,811
5. Authorized positions	4.33	4.33	4.33	4.33
WORKLOAD				
 Number of Rezoning, Subdivision & Site Plan applications reviewed 	20	20	25	25
Number of Variance, Special Use Permit & Appeals of Interpretation	23	25	25	25
Number of responses to Planning and Zoning information requests	1,478	1,500	1,500	1,500
4. Number of Boards and Committees Director serves on	17	17	17	17
5. Number of building permit applications	723	850	850	850
PRODUCTIVITY				
Staff hours spent on Planning & Zoning Commission applications	392	400	400	400
Staff hours spent on Board of Adjustment applications	348	400	400	400
3. Staff hours spent on responses to planning & zoning inform requests	350	400	400	400
Staff hours spent serving on various boards and committees	285	400	400	400
5. Staff hours spent on building permit applications	545	800	800	800
EFFECTIVENESS				
1. % of P & Z Commission items delayed due to incomplete application	0%	0%	0%	0%
2. % of Board of Adjustment items delayed due to incomplete application	0%	0%	0%	0%
3. % of time spent on P & Z and BOA agenda items	26%	20%	20%	20%
4. % of time spent providing planning and zoning information	20%	20%	20%	20%
5. % of time spent serving on various boards and committees	22%	20%	20%	20%
6. % of time spent on building permit applications	32%	40%	40%	40%
ANALYSIS:				

Total FY03 appropriations for the total department are recommended to decrease 14.3% below current budgeted levels. Nonsalary costs are recommended to decrease 56% below current budgeted levels for the total department. Revenues are recommended to decrease 27.5% below current budgeted amounts for the total department.

For this program, non-salary costs are recommended to decrease 70% or \$49,825 below current budgeted amounts.

The primary reasons for revenue and appropriation changes from current budget levels are due to last year's one time expense of \$50,000 for the corrective clean up action for the North Pine Service tax deed property which was 100% offset by State LUST grant revenue.

The budget indicators for this program are expected to remain generally stable from the previous year's activity. A slight decrease in building permit revenues is projected due to an expected leveling off of building activity. Actual revenues for building permits are not expected to meet the projection for the current

fiscal year. The productivity indicators are calculated from the workload and demand indicators and are a general indication of the staff time devoted to the various tasks performed by the department. The effectiveness indicators track the percentage of time spent performing those tasks.

The indicators show that about 1/3 to 1/2 of staff time is spent reviewing and issuing building permits, a similar amount of staff time is spent providing planning information and preparing applications for the P & Z Commission and the Board of Adjustment. The balance of staff time is devoted to providing assistance and serving on various other committees and boards.

FINANCIAL & AUTHORIZED POSITIONS SUMMARY	2000-01	2001-02	2001-02	2002-03	2002-03
PROGRAM: Planning & Development Admin (25A)	ACTUAL	BUDGET	PROJECTED	REQUESTED	ADOPTED
AUTHORIZED POSITIONS:					
608-A Planning & Development Director	-	0.50	0.50	0.50	0.50
534-A Planning & Development Director	0.50	-	-	-	-
314-C Building Inspector	0.05	0.05	0.05	0.05	0.05
252-C Planning & Development Specialist	0.50	0.50	0.50	0.50	0.50
162-A Clerk III	0.25	0.25	0.25	0.25	0.25
Z Planning Intern	0.25	0.25	0.25	0.25	0.25
TOTAL POSITIONS	1.55	1.55	1.55	1.55	1.55
REVENUE SUMMARY:		4-0.000	250.000		•
Intergovernmental	\$929	\$50,000	\$50,000	\$ 0	\$0
Fees and Charges	•	75	75	75	75
Miscellaneous	-	75	75	75 5 000	75
Sale of Fixed Assets	-	5,000	5,000	5,000	5,000
TOTAL REVENUES	\$929	\$55,150	\$55,150	\$5,150	\$5,150
APPROPRIATION SUMMARY:					
Personal Services	\$69,403	\$85,187	\$80,480	\$83,546	\$83,546
Expenses	7,367	70,295	70,275	20,270	20,270
Supplies	1,109	1,160	1,360	1,360	1,360
TOTAL APPROPRIATIONS	\$77,879	\$156,642	\$152,115	\$105,176	\$105,176

SERVICE AREA: County Environment ACTIVITY: County Development

PROGRAM: Code Enforcement (25B)
ORGANIZATION: Planning & Development

PROGRAM MISSION: To fairly enforce County building, subdivision, and zoning codes for the protection of the lives, safety and welfare of Scott County citizens by efficiently and effectively interpreting and implementing the regulations. Also to enforce the State law regulating growth of Scott County by balancing the need to identify areas appropriate for development with the need to preserve productive farm land.

PROGRAM OBJECTIVES:

- 1. To conduct 100% of all building inspections on day requested.
- 2. To maintain average inspections conducted per permit under 3.0.
- 3. To maintain cancelled or expired permits under 10% of total number of permits issued.

PERFORMANCE INDICATORS	2000-01 ACTUAL	2001-02 PROJECTED	2002-03 REQUESTED	2002-03 ADOPTED
DEMAND				
1. # of single-family residential building permits issued	97	100	100	100
2. # of residential addition or remodels permits issued	88	130	150	150
3. # of residential accessory building permits issued	78	85	100	100
4. # of commercial building permits issued	41	50	50	50
5. Total # of building permits issued for unincorporated areas	458	550	550	550
6. Total # of building permits issued for 28E cities	265	300	300	300
WORKLOAD				
1. # of footings inspections completed	293	300	300	300
2. # of rough in inspections completed	180	200	250	250
3. # of final inspections completed	521	600	600	600
4. Total # of inspections for unincorporated areas	1,123	1,050	1,050	1,050
5. Total # of inspections for 28E cities	569	550	550	550
PRODUCTIVITY				
1. # of inspections conducted per day	14.0	10	10	10
Total building permit fees collected	\$156,500	\$170,000	\$160,000	\$160,000
3. % of total budget for building permit fees collected	95%	97%	100%	100%
Total valuation of construction for building permits issued	\$18,038,649	\$18,000,000	\$18,000,000	\$18,000,000
EFFECTIVENESS				
Percent of building inspections made on day requested	99%	99%	99%	99%
Number of inspections per permits issued	4.3	3.5	3.0	3.0
3. Percent of cancelled or expired permits compared to total permits issued	16%	9%	9%	9%

ANALYSIS:

For this program, non-salary costs are recommended to decrease 2% below current budgeted amounts. Revenues, which are predominantly from building permit fees, are recommended to decrease 6%.

The primary reasons for a slight decrease in non-salary appropriations from current budget levels is due to a decrease in expenses based on past years' usage.

The primary reason for the requested decrease in revenue is due to a decrease in building permits due to anticipated leveling off of building activity. However, it is recommended building permit fees for FY03 be increased to FY02 budgeted levels to reflect the anticipated continued growth in new housing and remodeling projects due to the lower interest rates.

The demand and workload indicators for this program track the numbers and type of building permits issued and the numbers and types of inspections completed. They also crack the numbers of permits and inspections completed in the unincorporated areas and the 28E cities.

The productivity and effectiveness

indicators track the numbers of inspections conducted per day, the amount and percentage of building permit fees collected and the total valuation of the construction completed.

FINANCIAL & AUTHORIZED POSITIONS SUMMARY	2000-01	2001-02	2001-02	2002-03	2002-03
PROGRAM: Code Enforcement (25B)	ACTUAL	BUDGET	PROJECTED	REQUESTED	ADOPTED
AUTHORIZED POSITIONS:					
608-A Planning & Development Director	=	0.50	0.50	0.50	0.50
534-A Planning & Development Director	0.50	-	-	-	-
314-C Building Inspector	0.95	0.95	0.95	0.95	0.95
252-A Planning & Development Specialist	0.50	0.50	0.50	0.50	0.50
162-A Clerk III	0.25	0.25	0.25	0.25	0.25
Z Weed/Zoning Enforcement Aide	0.58	0.58	0.58	0.58	0.58
TOTAL POSITIONS	2.78	2.78	2.78	2.78	2.78
REVENUE SUMMARY:					
Licenses and Permits	\$156,742	\$175,300	\$170,240	\$160,240	\$175,240
Fees and Charges	4,955	6,750	6,250	6,550	6,550
TOTAL REVENUES	\$161,697	\$182,050	\$176,490	\$166,790	\$181,790
APPROPRIATION SUMMARY:					
Personal Services	\$110,578	\$131,502	\$127,825	\$139,510	\$139,510
Expenses	15,408	16,300	15,800	15,800	15,800
Supplies	2,641	2,175	2,325	2,325	2,325
TOTAL APPROPRIATIONS	\$128,627	\$149,977	\$145,950	\$157,635	\$157,635

SERVICE AREA: County Environment ACTIVITY: County Environment

PROGRAM: Regional Planning/Tech Assistance (36A)
ORGANIZATION: Bi-State Regional Commission

PROGRAM MISSION: To serve local governments in the Bi-State Region by: 1) providing regional planning, coordination, & administration services; 2) serving as a regional forum for problems/issues; 3) providing technical assistance to member governments.

PROGRAM OBJECTIVES:

- 1. To maintain the level of local government membership and participation at 45 communities and 5 counties.
- 2. To provide direct service to Scott County in transportation, economic development, environment, data & graphics, housing, technical assistance & intergovernmental/regional programs.

PERFORMANCE INDICATORS	2000-01 ACTUAL	2001-02 PROJECTED	2002-03 REQUESTED	2002-03 ADOPTED
DEMAND				
 Number of participating units of government (counties & cities) 	50	50	50	50
2. Number of on-going events/meetings/groups requiring coordination	119	119	119	119
3. Direct services to Scott County government (person hours)	1,318	1,250	1,250	1,250
4. Direct services to all part units of local government (person hours)	11,696	12,500	12,500	12,500
WORKLOAD				
Number of participating units of local government (counties/cities)	50	50	50	50
2. Number of on-going events/meetings/groups requiring coordination	119	119	119	119
Direct services to Scott County (person hours)	1,318	1,250	1,250	1,250
Direct services to all part units of local government (person hours)	11,696	12,500	12,500	12,500
PRODUCTIVITY		4-04	-0/	50/
Percent of time spent on housing assistance	15%	15%	5%	5%
Percent of time spent on highway/transit	36%	36%	38%	38%
Percent of time spent on environment and recreation	11%	11%	11%	11%
Percent of time spent on community planning & development	14%	14%	22%	22%
Percent of time spent on intergovernmental forums & regional services	13%	13%	13%	13%
Percent of time spent on data and graphic services	11%	11%	11%	11%
EFFECTIVENESS				
Local funding as a percent of agency budget	47%	49%	52%	52%
Scott County funding as a percent of local funding	8.3%	7.7%	8.4%	8.4%

ANALYSIS:

The FY03 PPB indicators for this program shows that maintaining direct service to Scott County has been consistent with past years. Those services include maintaining accounting records for the Decategorization Program and Scott County Empowerment. Coordination of the 800 MZ public safety radio's planning and protocols. Assistance to the Housing Council, FEMA flood grant program; waste tire grant coordination; and assistance to lowa Metro Building Officials. Bi-State has also administered a joint purchasing program and provided coordination of Mississippi River Crossing issues.

The Bi-State Regional Commission Board of Directors sets the budget for the Commission and then the dues for each member government is divided on a per capita basis. The budget increase for FY03 was set at 3%, which normally would equate to a 3% increase over last year's dues. However this year's budget request includes the reapportionment that is a result of the new census counts. Therefore Scott County's contribution is set at \$60,409, an increase of 5.7% over last years contribution of \$57,126.

FINANCIAL & AUTHORIZED POSITIONS SUMMARY	2000-01	2001-02	2001-02	2002-03	2002-03
PROGRAM: Regional Plan/Tech Assistance (36A)	ACTUAL	BUDGET	PROJECTED	REQUESTED	ADOPTED
AUTHORIZED POSITIONS:					
Executive Director	1.00	1.00	1.00	1.00	
Program Director	2.00	2.00	2.00	2.00	
Project Manager	0.75	1.00	1.00	1.00	
Planner & Senior Planner	5.90	7.00	6.50	6.50	
Administrative Services Director	1.00	1.00	1.00	1.00	
Data Services Planner	1.00	1.00	1.00	1.00	
Data Graphics Manager	1.00	1.00	1.00	1.00	
Finance/Human Resources	1.00	1.00	1.00	1.00	
Accounting Technician	0.50	0.50	0.50	0.50	
Transportation Traffic Engineer	1.00	1.00	1.00	1.00	
Word Processor I	3.00	3.00	3.00	3.00	
Planning Assistant	2.00	2.00	2.00	2.00	
Housing Rehab Specialist	1.00	1.00	1.00	1.00	
Graphics Specialist	2.00	2.00	2.00	2.00	
TOTAL POSITIONS	23.15	24.50	24.00	24.00	
REVENUE SUMMARY:	\$250,975	\$259,854	\$258,520	\$264,706	
Membership Fees	361,641	425,255	349,003	393,800	
Charges for Services	220,784	266,768	188,635	133,025	
Federal/State Funding	519,271	496,104	504,459	524,548	
Transportation	010,211	,00,.01	331,100	,	
SUB-TOTAL REVENUES	\$1,352,671	\$1,447,981	\$1,300,617	\$1,316,079	
Scott County Contribution	55,462	57,126	57,126	60,409	60,409
TOTAL REVENUES	\$1,408,133	\$1,505,107	\$1,357,743	\$1,376,488	
APPROPRIATION SUMMARY:					
Personal Services	\$1,142,181	\$1,271,920	\$1,117,490	\$1,147,491	
Equipment	2,488	2,500	2,500	2,500	
Expenses	208,566	187,800	183,750	183,351	
Occupancy	33,417	33,625	33,625	44,851	
TOTAL APPROPRIATIONS	\$1,386,652	\$1,495,845	\$1,337,365	\$1,378,193	

SERVICE AREA: County Environment ACTIVITY; Animal Control

PROGRAM: Animal Shelter (44A)
ORGANIZATION: Humane Society

PROGRAM MISSION: To reduce animal control problems for Scott County citizens by: A) temporarily housing stray and adoptable animals; B) educating citizens on spaying, neutering and responsible pet ownership; and C) enforcing state and local laws concerning animals.

PROGRAM OBJECTIVES:

- 1. To maintain the number of animals received below 7,000 through education and training
- 2. To maintain the average animal days held below 10 days and to reduce euthanasia by increasing adoptions and return to owners
- 3. To maintain the Scott County contribution below 5 % of funding.

PERFORMANCE INDICATORS	2000-01 ACTUAL	2001-02 PROJECTED	2002-03 REQUESTED	2002-03 ADOPTED
DEMAND		_	_	****
Number of hours per day facility is open	7	7	7	<u>'</u>
Number of days of the week the facility is open	7	7	7	44/0
3. Number of hours/day that animal control is available Mon-Fri/Sat-Sun	11/7	11/9	11/9	11/9
WORKLOAD				
1. Animals handled	6,572	6,769	6,972	6,972
2. Total animal days in shelter	60,616	60,921	62,748	62,748
Number of educational programs given	263	270	275	275
Number of bite reports handled in Scott County	524	530	530	530
Number of animals brought in from rural Scott County	252	259	262	262
Number of calls animal control handle in rural Scott County	162	168	158	158
PRODUCTIVITY				
Cost per animal shelter day	\$9.11	\$9.77	\$10.27	\$10.27
Cost per educational program	\$10.00	\$10.00	\$10.50	\$10.50
Cost per county call handled	\$30.00	\$30.00	\$30.00	\$30.00
EFFECTIVENESS	4.00/	4.00/	4.8%	5%
Scott County contribution as a percent of program costs	4.6%	4.9%		31.5%
Total number of animals adopted as a percent of animals handled	29.2%	31.0%	31.5%	31.5% 18.5%
Total number of animals returned to owner as a percent of animals	17.6%	18.0%	18.5%	
Total number of animals euthanized as a percent of animals handled	47.8%	48.0%	47.5%	47.5%

ANALYSIS:

The FY03 appropriations for this agency are expected to increase by 10.5% over FY02 budget. Non-salary costs are expected to increase by 20% and have to do with their purchase of a new building. Revenues are expected to increase 3.1% and are attributable to their Pets for People adoption program. There are no proposed organizational changes for the program.

PPB indicators for this program show a 3% increase in the number of animals handled (W.1). Although the numbers have dropped in recent years the Humane Society is anticipating an increase in numbers due to their new location. The total days in shelter (W.2) are based on an average stay of 9 days. The number of educational programs given (W.3) was increased 2 %. Bite reports (W.4) remain the same even though the Humane Society would like to see that number reduced. Animals brought in from rural Scott County (W.5) was increased by 1%, which has been consistent in the past.

With the new shelter and location the Humane Society is anticipating an increase in adoptions and returning stray animals to their

owners. This will then decrease the number of animals euthanized (E.4). The Humane Society continues to contract with the Health Department for animal bite investigations.

No increase in Scott County subsidy is being requested, therefore funding is recommended to continue at \$26,319.

FINANCIAL & AUTHORIZED POSITIONS SUMMARY	2000-01	2001-02	2001-02	2002-03	2002-03
PROGRAM: Animal Shelter (44A)	ACTUAL	BUDGET	PROJECTED	REQUESTED	ADOPTED
AUTHORIZED POSITIONS:					
Manager	1.00	1.00	1.00	1.00	
Animal Control	5.00	5.00	5.00	5.00	
Animal Control Officer (Part-Time)	2.00	2.00	2.00	2.00	
#1 Kennel Person Stray	1.00	1.00	1.00	1.00	
#2 Kennel Person Stray	1.00	1.00	1.00	1.00	
#3 Kennel Person Adoption	1.00	1.00	1.00	1.00	
#4 Kennel Person Stray (Part-Time)	2.00	2.00	2.00	2.00	
#5 Health Technician	1.00	1.00	1.00	1.00	
Kennel Attendant (Part-Time)	2.00	2.00	2.00	2.00	
Receptionist	1.00	1.00	1.00	1.00	
Building Maintenance	0.25	0.25	0.25	0.25	
Kennel Person	1.00	1.00	1.00	1.00	
TOTAL POSITIONS	18.25	18.25	18.25	18.25	
REVENUE SUMMARY:				_	
Donations	\$2,278	\$0	\$0	\$0	
City Subsidies	200,187	204,216	204,216	205,133	
Other	194,561	205,763	205,763	220,363	
Transfer from Society Fund	127,395	92,700	92,700	92,700	
SUB-TOTAL REVENUES	\$524,421	\$502,679	\$502,679	\$518,196	
Scott County Contribution	25,803	26,319	26,319	26,319	26,319
TOTAL REVENUES	\$550,224	\$528,998	\$528,998	\$544,515	
APPROPRIATION SUMMARY:					
Personal Services	\$395,479	\$387,094	\$393,009	\$415,889	
Expenses	57,288	58,369	56,169	63,875	
Supplies	25,942	20,000	24,000	25,000	
Occupancy	14,584	14,456	17,033	25,500	
TOTAL APPROPRIATIONS	\$493,293	\$479,919	\$490,211	\$530,264	

SERVICE AREA: County Environment ACTIVITY: County Development

PROGRAM: Regional Tourism Development (54A) ORGANIZATION: QC Convention/Visitors Bureau

PROGRAM MISSION: To enhance the quality of life and economic development for residents and visitors by marketing the Quad Cities region as an outstanding Midwest convention and tourism destination.

PROGRAM OBJECTIVES:

- 1. To increase visitor inquiries processed, documented and qualified by 3%.
- 2. To increase group tour operators inquiries processed, documented and qualified by 3%.
- 3. To increase convention/meeting planner inquiries processed, documented and qualified by 3%.

4. To increase trade show sales leads processed, documented and qualified by 3%.

PERFORMANCE INDICATORS	2000-01 AGTUAL	2001-02 PROJECTED	2002-03 REQUESTED	2002-03 ADOPTED
DEMAND				
Inquiries requested from visitors (public)	421,400	425,000	437,750	437,750
2. Inquiries requested from group tour operators	890	1,200	1,235	1,235
3. Inquiries from convention/meeting planners	1,880	2,000	2,060	2,060
Information requests derived from trade shows	8,950	4,000	4,120	4,120
5. Inquiries from sporting event planners	195	300	310	310
WORKLOAD				
Inquiries from visitors processed	421,400	425,000	437,750	437,750
Inquiries from group tour operators processed	890	1,200	1,235	1,235
Inquiries from convention/meeting planners processed	1,880	2,000	2,060	2,060
Information requests from trade shows processed	8,950	4,000	4,120	4,120
5. Inquiries from sporting event planners processed	195	300	310	310
PRODUCTIVITY				
Cost per visitor inquiry processed	\$2.47	\$2.47	\$2.47	\$2.47
Cost per group tour operator inquiry processed	\$12.65	\$12.65	\$12.65	\$12.65
Cost per convention/meeting planner inquiry processed	\$11.57	\$11.57	\$11.57	\$11.57
Cost per trade show information request processed	\$12.11	\$12.11	\$12.11	\$12.11
5. Cost per sporting event planner inquiry processed	\$22.00	\$22.00	\$22.00	\$22.00
EFFECTIVENESS				
Economic impact of tourism on the Quad Cities	\$102,259,700	\$128,000,000	\$131,840,000	\$131,840,000
2. Number of visitors to Quad Cities	913,000	1,250,000	1,287,500	1,287,500
3. Total Hotel/Motel Tax Receipts	\$3,882,835	\$3,360,000	\$3,460,800	3,460,800
4. Hotel/Motel Occupancy Rate	67.0%	60.0%	62.0%	62.0%

analysis:

The impacts of the recession of the local, regional, and national economy when coupled with the impacts of the increase in security at airports and the concems over terrorism are likely to have a negative impact on the whole travel industry. However, in the Quad Cities that may be partially offset by the decrease in gas prices and the perception that areas in the heartland of America are safer.

Overall the projected indicators for the QCCVB show a modest increase over last year's indicators.

Scott County approved a 3.0% increase in FY99, a 1.9% increase in FY00, a 3.2% increase FY'01 and a 3.1% in its contribution last year. The CVB has requested a 2.6% increase in Scott County's contribution for FY03. It is recommended that the request for \$68,742 be approved.

FINANCIAL & AUTHORIZED POSITIONS SUMMARY	2000-01	2001-02	2001-02	2002-03	2002-03
PROGRAM: Regional Tourism Development (54A)	ACTUAL	BUDGET	PROJECTED I	REQUESTED	ADOPTED
AUTHORIZED POSITIONS:					
President/CEO	1.00	1.00	1.00	1.00	
Vice President Finance & Administration	1.00	1.00	1.00	1.00	
Vice President Marketing & Communications	1.00	1.00	1.00	1.00	
Vice President of Sales	1.00	1.00	1.00	1.00	
Sports Marketing Manager	1.00	1.00	1.00	1.00	
Tourism Sales Manager	1.00	1.00	1.00	1.00	
Vice President Visitor Services	1.00	1.00	1.00	1.00	
Marketing & Communications Manager	1.00	1.00	1.00	1.00	
Administrative Assistant	1.00	1.00	1.00	1.00	
Convention Sales Manager	2.00	2.00	2.00	2.00	
Accounting Clerk	0.50	1.00	0.50	0.50	
Sales Coordinator	1.00	1.00	1.00	1.00	
Convention & Visitor Service Manager	1.00	1.00	1.00	1.00	
Convention & visitor Service Manager					
TOTAL POSITIONS	13.50	14.00	13.50	13.50	
REVENUE SUMMARY:					
Davenport	\$352,091	\$370,000	\$348,897	\$370,000	
Bettendorf	190,309	193,000	173,700	193,000	
Moline	157,500	165,000	156,400	165,000	
Rock Island	30,000	30,000	30,000	30,000	
East Moline	3,000	3,000	3,000	3,000	
Rock Island County	11,000	11,000	11,000	11,000	
Silvis	1,000	1,100	1,000	1,000	
State of Illinois/LTCB	169,836	170,000	134,752	160,000	
Other Grants	18,372	20,000	45,669	20,000	
	12,182	10,000	10,000	10,000	
Interest	46,727	73,000	48,000	50,000	
Misc. Income	117,093	137,950	137,950	138,000	
Miss. Valley Welcome Center	57,805	60,000	50,000	55,000	
Memberships	6,300	8,000	6,300	6,500	
Publications Income	43,351	56,400	31,400	35,000	
Joint Projects Income	51,000	30,000	30,000	30,000	
Friends of QC Grant	01,000	00,000	55,555	,	
SUB-TOTAL REVENUES	\$1,267,566	\$1,338,450	\$1,218,068	\$1,277,500	
Scott County Contribution	65,000	67,000	67,000	68,742	68,742
Contingency	0	0	0	0	0
TOTAL COUNTY CONTRIBUTION	\$65,000	\$67,000	\$67,000	\$68,742	\$68,742
TOTAL REVENUES	\$1,332,566	\$1,405,450	\$1,285,068	\$1,346,242	
APPROPRIATION SUMMARY:					
Personal Services	\$549,065	\$581,600	\$551,625	\$566,974	
Equipment	31,769	37,800	36,000	36,000	
Expenses	621,118	725,700	683,605	684,849	
	13,473	18,000	17,000	17,000	
Supplies	29,303	32,100	46,600	32,100	
		J., 100	. 5,000	12	
Occupancy					

SERVICE AREA: County Environment ACTIVITY: County Development

PROGRAM: Regional Economic Development (49A)
ORGANIZATION: Quad City Development Group

PROGRAM MISSION: To assist Quad City businesses to expand and grow. To attract new capital investment and generate jobs or the Quad Cities by marketing the Quad City area to external businesses. To council local communities on becoming more attractive to existing and potential employers.

PROGRAM OBJECTIVES:

- 1. To maintain private and public participation at 120 and 13 members respectively
- 2. To achieve at least 10 successful projects during the year

PERFORMANCE INDICATORS	2000-01 ACTUAL	2001-02 PROJECTED	2002-03 REQUESTED	2002-03 ADOPTED
DEMAND				
Number of participating units of government (counties & cities)	13	13	13	13
2. Number of participating private sector members	110	120	120	120
3. Local businesses contacted via Business Connection	98	200	150	150
External business contacted	789	1,500	1,500	1,500
5. Number of prospect inquiries	106	250	250	250
WORKLOAD				
Number of participating units of government (counties & cities)	13	13	13	13
2. Number of participating private sector members	110	120	120	120
3. Local business establishments contacted	255	325	325	325
External business establishments contacted/interested responses	167	200	200	200
PRODUCTIVITY				
Percent of time spent on support services	30%	25%	25%	25%
2. Percent of time spent on external marketing	40%	40%	40%	40%
Percent of time spent on existing businesses	30%	35%	35%	35%
EFFECTIVENESS				
Percent of local business establishment contacted	73%	90%	90%	90%
2. Number of prospects on active lists	111	130	130	130
Number of successful projects during year	5	10	10	10

ANALYSIS:

The FY03 PPB indicators for this program show the combined negative effects the general downturn in the U.S. economy, the recession in the manufacturing sector and the terrorist attacks on Sept. 11th have had, and are anticipated to continue to have, on the QCDG. Several member companies have dropped membership. A number of prospects have dropped or postponed development projects. Far fewer companies are willing to accept an appointment or are considering an expansion or relocation. Even the number of local companies willing to be contacted through Business Connections may be adversely effected. Until the U.S. economy begins to improve, it will continue to be difficult for the QCDG to meet past performance levels.

FINANCIAL & AUTHORIZED POSITIONS SUMMARY	2000-01	2001-02	2001-02	2002-03	2002-03
PROGRAM: Regional Economic Development (49A)	ACTUAL	BUDGET	PROJECTED	REQUESTED	ADOPTED
AUTHORIZED POSITIONS:					
President	1.00	1.00	1.00	1.00	
Vice-President	1.00	1.00	1.00	1.00	
Project Manager	3.00	3.00	3.00	3.00	
Administrative Secretary	1.00	1.00	1.00	1.00	
Computer Specialist	1.00	1.00	1.00	1.00	
Receptionist/Secretary	0.50	0.50	0.50	0.50	
Member Relations Representative	1.00	1.00	1.00	1.00	
TOTAL POSITIONS	8.50	8.50	8.50	8.50	
REVENUE SUMMARY:					
Private Sector Members	\$383,081	\$400,000	\$367,500	\$388,000	
Public Sector Members	339,050	351,000	352,300	361,000	
Other	74,851	132,000	365,600	107,100	
SUB-TOTAL REVENUES	\$796,982	\$883,000	\$1,085,400	\$856,100	
Scott County Contribution	33,743	35,092	35,092	35,092	35,092
TOTAL REVENUES	\$830,725	\$918,092	\$1,120,492	\$891,192	
APPROPRIATION SUMMARY:					
Personal Services	\$459,748	\$535,100	\$526,200	\$538,100	
Equipment	10,112	11,000	9,900	10,000	
Expenses	253,927	366,200	344,300	380,200	
Supplies	10,682	8,000	9,800	8,500	
Occupancy	80,755	78,000	86,400	86,500	
TOTAL APPROPRIATIONS	\$815,224	\$998,300	\$976,600	\$1,023,300	

